

**MEMORANDUM OF UNDERSTANDING FOR
EZA'S TRADING PARTNERS**
between EZA FAIRER HANDEL
and SAFFY

This MoU has the objective to prove EZA's and SAFFY's willingness and commitment to...

- **establish and maintain a long-term trading** partnership based on the principles of Fair Trade
- **support marginalized producers (and workers)** and to fight poverty and unjust trading practices through Fair Trade
- **respect the 10 WFTO principles** as basis for our cooperation and trading partnership as summarized in EZA's Partner Policy Paper. Both organizations may be constrained by factors which are outside their control in reaching all of these objectives in the desired way. Nevertheless, this Memorandum of Understanding underlines our most serious intention to try our best, in a spirit of transparency, openness and mutual respect and our strong will to achieve maximum compliance with the 10 WFTO Principles.

This MoU is based on the EZA Partner Policy Paper and all related documents (especially the 10 WFTO Principles, EZA Pricing Policy Paper, General Purchasing Conditions of EZA, List of EZA Trading Partners and Categories).

By signing this MoU **both parties agree that they commit themselves to pursue EZA's Partner Policy** after careful study of this document and related attachments. This means that EZA's Trading Partners also accept that EZA or any other EFTA organization may decide to assess SAFFY's compliance with the 10 WFTO Principles by sharing each other's WFTO Self-Assessment Report or any other relevant audit report or to accept an EFTA Assessment at any time (after mutual agreement and appropriate planning).

By signing this MoU all trading partners of EZA's are aware of the fact that lack of cooperation or transparency and/or non-compliance with the 10 WFTO Principles will most probably lead to an end of their trading partnership with EZA Fairer Handel, as EZA is obliged to guarantee its clients and customers Fair Trade policies by its trading partners, producers and products.

This MoU shall be valid for the period of the active trading relationship between EZA Fairer Handel and SAFFY.



09-05-2013, Sofronio L. Lapitan
Executive Director - SAFFY



15-04-2013, Andrea Schlehner
General Manager - EZA Fairer Handel